



FISCAL YEAR 2022-2023

TOWN COUNCIL BUDGET WORKSHOP #2

APRIL 19, 2022

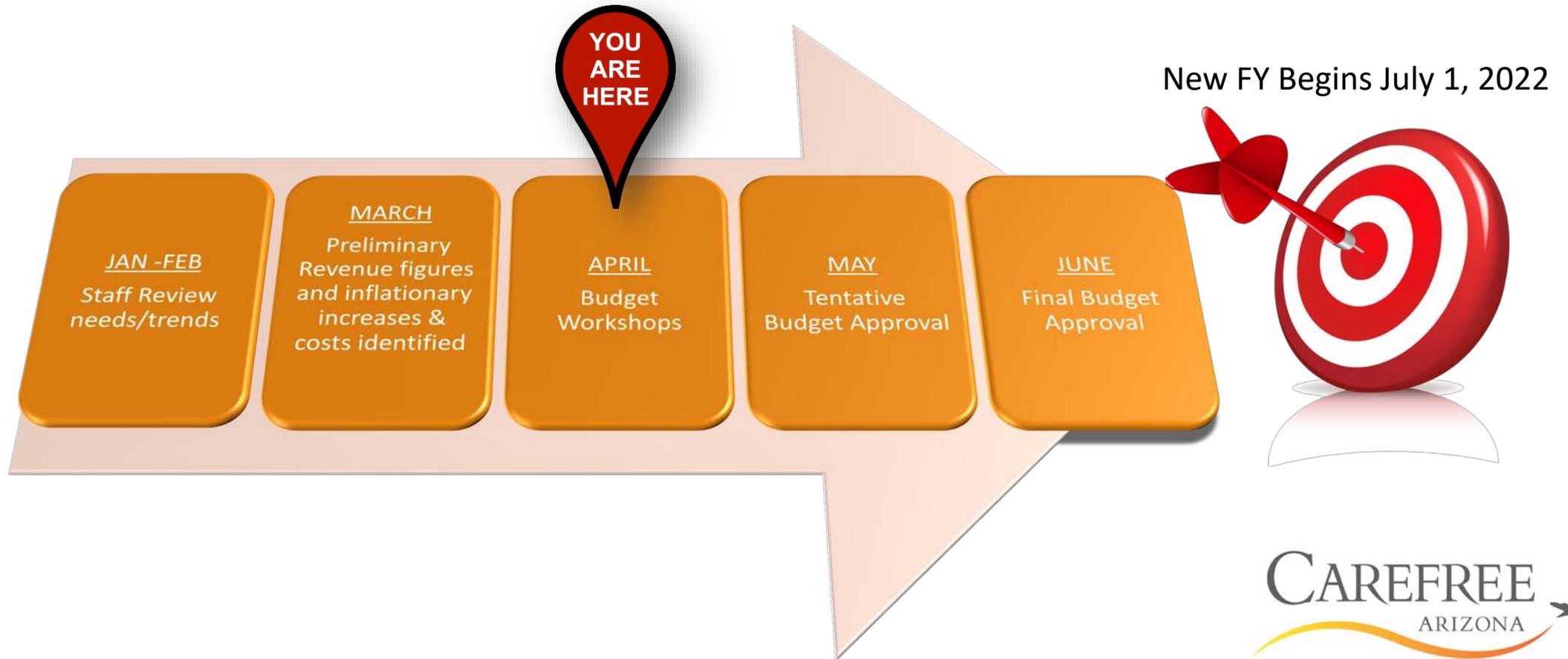


TOPICS TO BE DISCUSSED:



- Identify where we are in the process
- Forecasted Operational Revenues
- Planned Operational Expenses
- Planned Capital Expenses
- Summary

Budget Process



Fiscally Conservative Approach



4 attributes of Solvency:

1. **cash solvency** – the ability to pay bills,
2. **budget solvency** – the ability to balance the budget,
3. **long range solvency** – the ability to pay future costs, and
4. **service solvency** - the ability to provide needed and desired level of services.

These four attributes of the Town's solvency need to be reviewed and reconciled annually to balance sometimes competing needs.

Municipal Revenue Model



CORE SERVICES



State Shared Revenue:

- Income tax
- Sales tax
- HURF
- VLT

Property taxes:

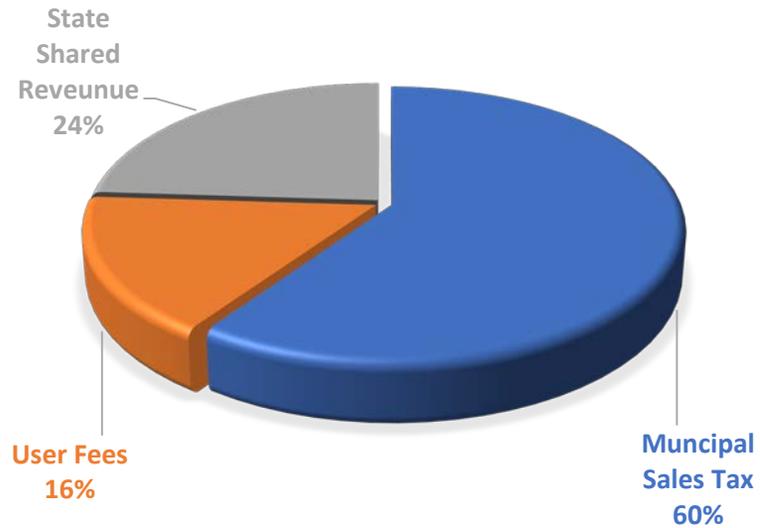
- Primary – Operations
- Secondary – GO Bonds

Local fees:

- Local sales tax
- User Fees



Carefree's Revenue Model



Local Revenues (76%):

- Local sales tax
- User Fees

CORE SERVICES

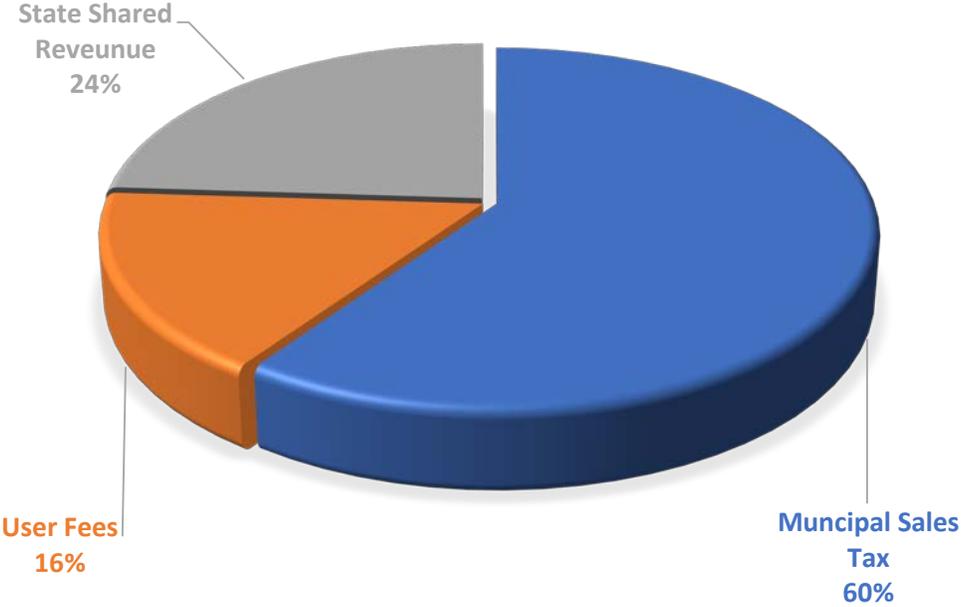


State Shared Revenues (24%):

- Income tax
- Sales tax
- HURF
- VLT



FORECASTED REVENUE FY 2021-2022

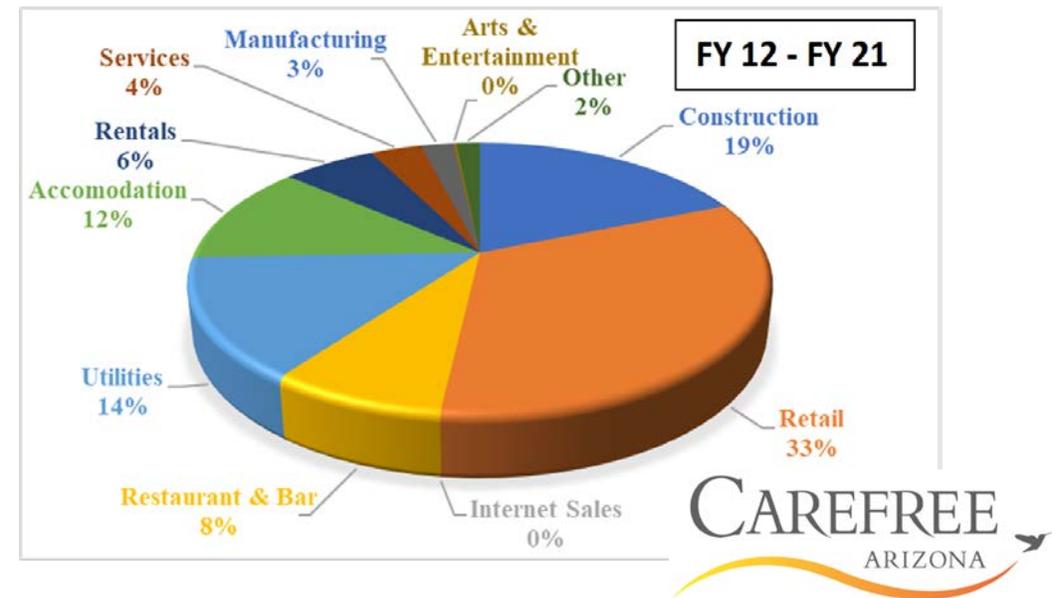


Category	Amount
Municipal Sales Tax	\$4,250,000
User Fees	\$1,162,000
State Shared Revenue	\$1,708,000
TOTAL	\$7,120,000

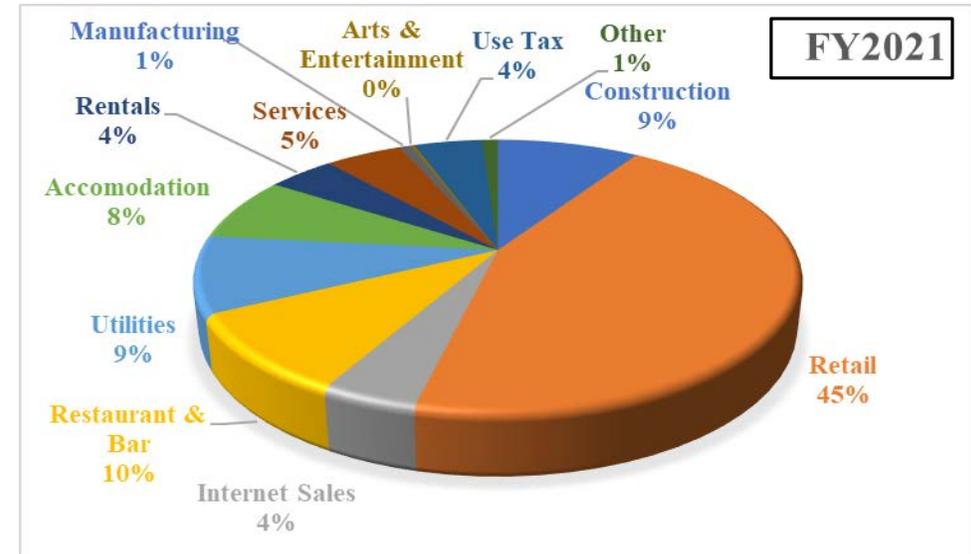
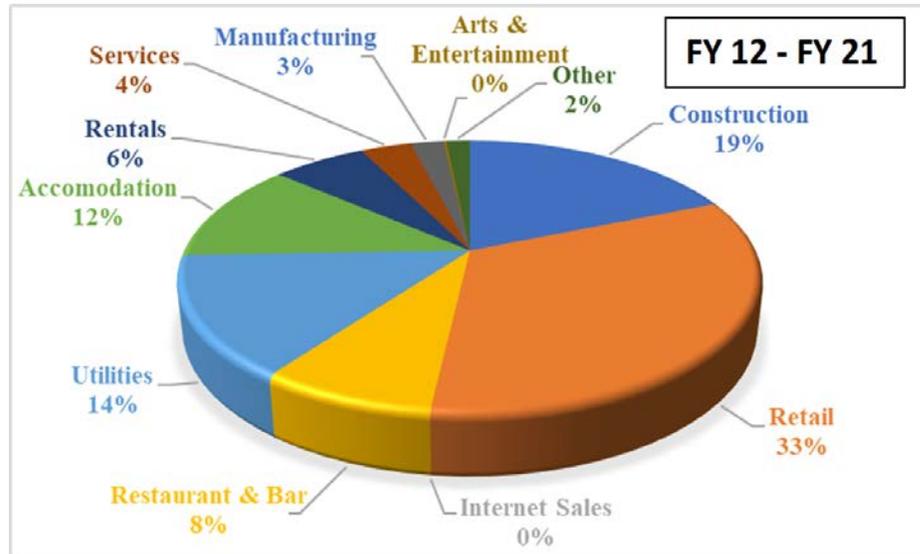


Local Trends in Municipal Sales Tax:

- Time period nestled between 2 generational economic downturns the great recession & COVID shutdowns.
- AVG annual sales tax over this period of time \$3.36 MM
- Additional growth is forecasted over the next fiscal year due to expansion in construction activity, opening of hotel, continued success of restaurants and retail.

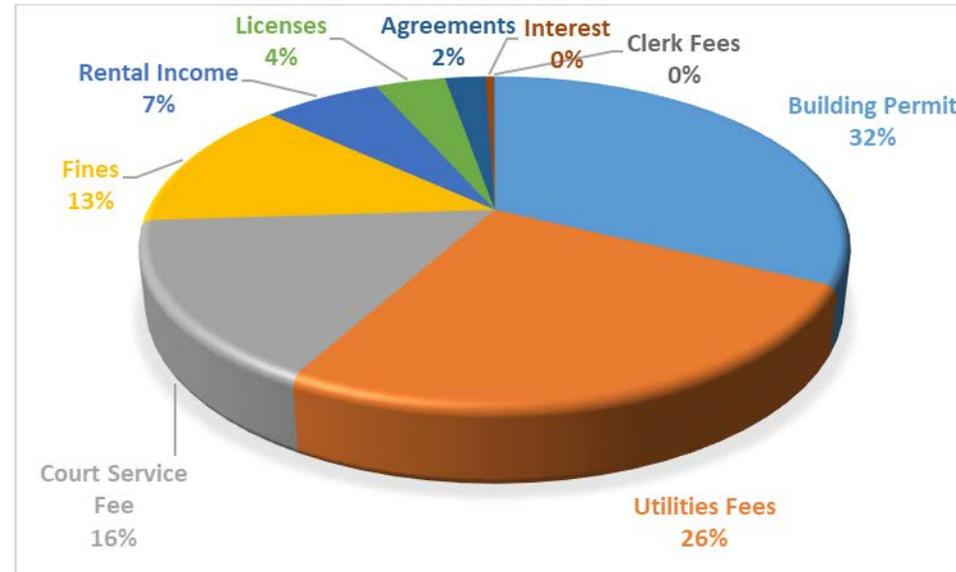


Local Trends in Municipal Sales Tax:



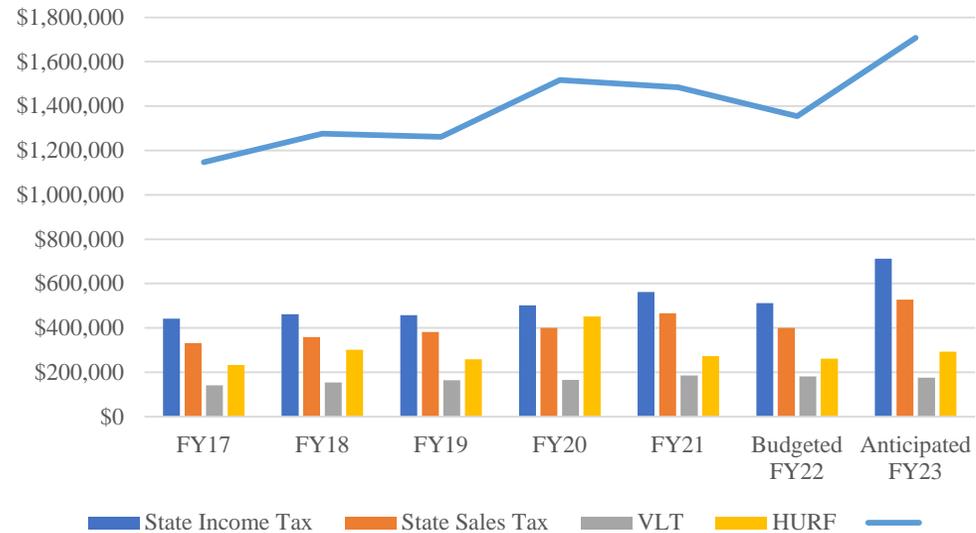
ANTICIPATED USER FEES:

Source of Fee	Amount
Building Permit	\$375,000
Utilities Fees	\$300,000
Court Service Fee	\$185,000
Fines	\$150,000
Rental Income	\$76,000
Licenses	\$45,000
Agreements	\$26,000
Interest	\$5,000
Clerk Fees	\$800
TOTAL	\$1,162,800



FORECASTED STATE SHARED REVENUE:

Category	FY17	FY18	FY19	FY20	FY21	Budgeted FY22	Anticipated FY23
State Income Tax	\$441,658	\$461,253	\$458,121	\$501,223	\$561,223	\$512,000	\$712,000
State Sales Tax	\$331,317	\$358,203	\$381,302	\$400,795	\$465,873	\$400,000	\$528,000
VLT	\$141,743	\$154,674	\$163,809	\$164,941	\$185,551	\$182,000	\$175,000
HURF	\$232,986	\$301,771	\$258,855	\$451,158	\$272,183	\$261,000	\$293,000
TOTALS	1,147,703	1,275,902	1,262,087	1,518,118	1,484,830	1,355,000	\$1,708,000





OPERATIONAL EXPENSES

FISCAL YEAR 2021-2022

ORGANIZATIONAL STRUCTURE:

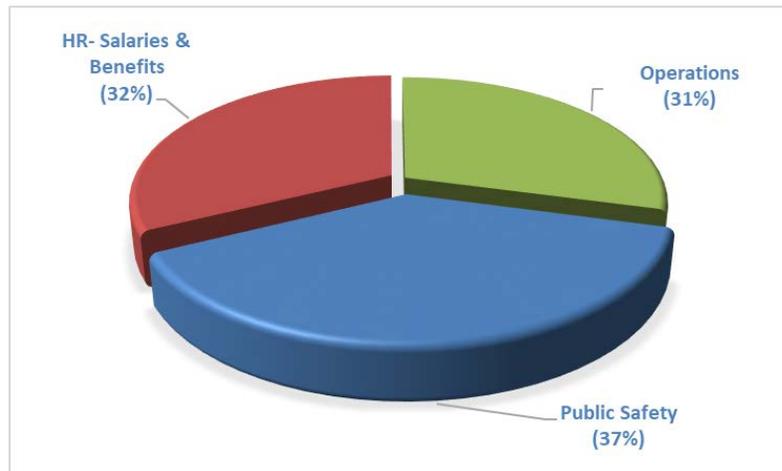


ATTORNEY

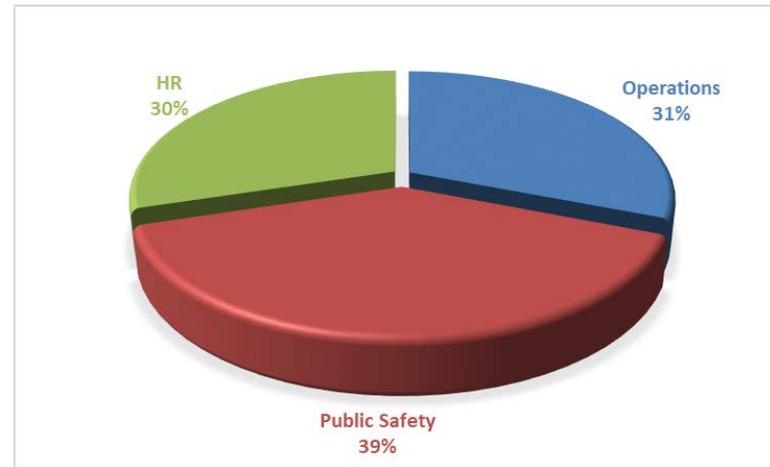
General Fund – Operational Budget

Expense	Total
Operations	\$2,065,857
Public Safety	\$2,621,694
HR	\$1,973,795
TOTAL	\$6,661,346 +\$200,000 contingency = approx. <u>\$6.88 MM</u>

LAST FISCAL YEAR (2022)

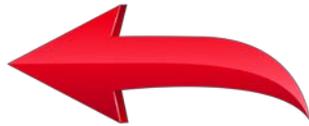


NEW FISCAL YEAR (2023)



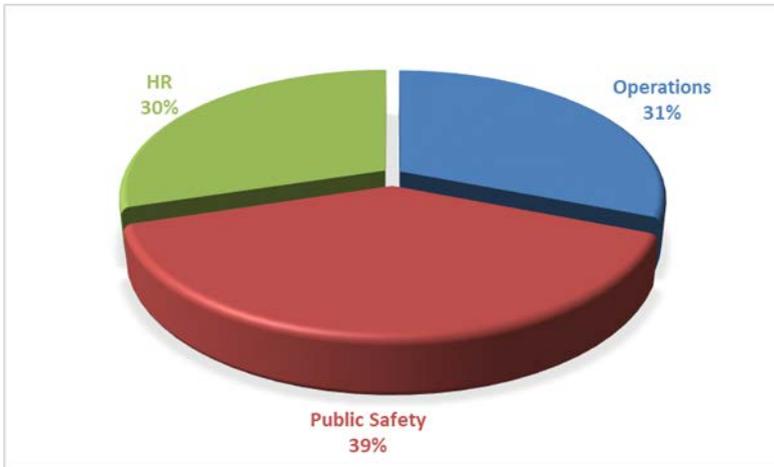
General Fund – Public Safety

Category	TOTALS
Public Safety	\$2,621,694
Operations	\$2,065,857
Human Resources	\$1,973,795
Subtotal	\$6,661,346
Contingency	200,000
TOTAL	\$6,861,346



Law Enforcement	ACTUAL FY 2021	BUDGET FY 2022	ESTIMATED FY 2022	FORECASTED FY 2023
MCSO CONTRACT	\$459,594	\$476,559	\$476,559	\$499,278
COUNTY JAIL	\$4,790	\$15,000	\$8,361	\$15,000
TOWN PROSECUTOR - CF	\$16,480	\$20,000	\$20,300	\$21,000
TOWN PROSECUTOR - CC	\$24,440	\$25,000	\$23,870	\$25,000
COUNTY ANIMAL CONTROL	\$2,750	\$2,833	\$2,833	\$2,916
TOTALS	\$508,054	\$539,392	\$531,923	\$563,194

Fire & Emergency Services	ACTUAL FY2021	BUDGET FY 2022	ESTIMATE FY 2022	FORECASTED FY 2023
EQUIPMENT	\$101,108	\$5,000	\$5,169	\$79,000
EQUIPMENT MAINTENANCE	\$13,198	\$15,000	\$10,256	\$20,000
GASOLINE	\$5,743	\$8,000	\$8,000	\$12,000
OFFICE EQUIP MAINTENANCE	\$1,797	\$10,000	\$1,800	\$10,000
VEHICLE MAINTENANCE	\$7,716	\$12,000	\$2,220	\$15,000
UTILITIES	\$9,183	\$11,000	\$14,727	\$15,000
RURAL METRO FIRE PROTECTION**	\$1,515,532	\$1,553,420	\$1,553,420	\$1,900,000
BUILDING MAINTENANCE - AC, Lights	\$5,903	\$6,500	\$5,698	\$7,500
TOTALS	\$1,660,180	\$1,620,920	\$1,601,290	\$2,058,500

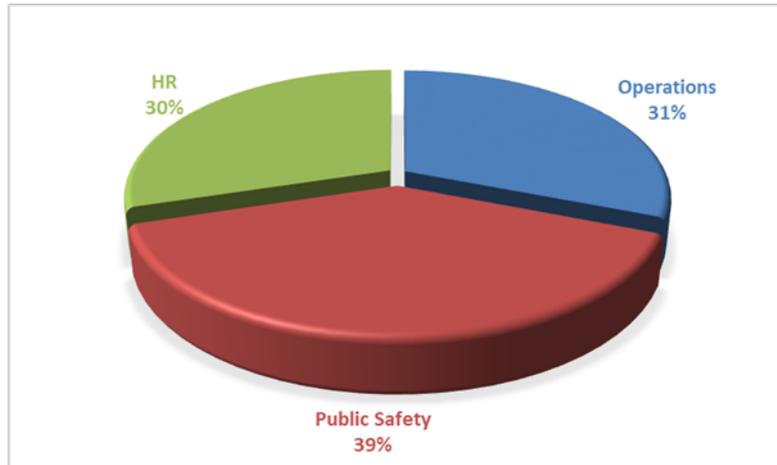


General Fund - Operations

Category	TOTALS
Public Safety	\$2,621,694
Operations	\$2,065,857
Human Resources	\$1,973,795
Subtotal	\$6,661,346
Contingency	200,000
TOTAL	\$6,861,346



Department	ACT. FY21	EST. FY22	BUDGET FY23
Mayor and Council	\$18,664	\$17,306	\$12,330
Town Clerk	\$67,605	\$83,694	\$89,861
Court	\$74,413	\$68,029	\$79,510
Administration	\$185,922	\$204,129	\$389,100
Legal	\$248,334	\$152,025	\$160,000
Risk Management	\$70,374	\$113,565	\$120,000
Planning and Zoning	\$12,871	\$10,228	\$124,100
Building Safety	\$68,328	\$118,049	\$81,750
Code Enforcement	\$5,567	\$39,360	\$3,260
Facilities	\$377,237	\$428,821	\$608,446
Engineering	\$36,836	\$17,670	\$238,450
Econ Dev/Marketing	\$10,407	\$69,400	\$159,050
TOTALS	\$1,176,558	\$1,322,276	\$2,065,857

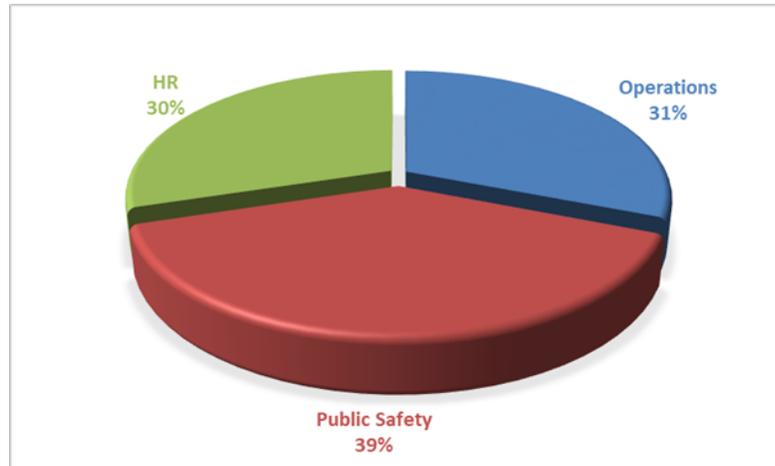


General Fund – HR

Category	TOTALS
Public Safety	\$2,621,694
Operations	\$2,065,857
Human Resources	\$1,973,795
Subtotal	\$6,661,346
Contingency	200,000
TOTAL	\$6,861,346

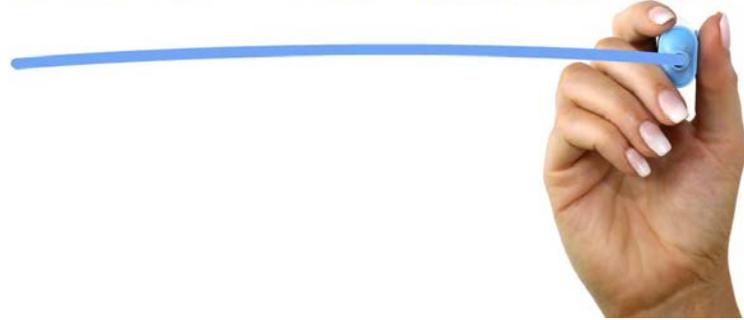


DEPARTMENTS	FTEs	Salary & Benefits
Administration	5	\$653,961
Community		
Development	5	\$628,585
Public Works	5	\$501,867
Courts	2	\$189,382
TOTALS	17	\$1,973,795



- 13% increase in health insurance
- 5% total (combined) increase for both COLA & merit

CAPITAL
EXPENSES



CAPITAL IMPROVEMENT PROJECTS

FISCAL YEAR 2022-2023

CAPITAL IMPROVEMENT PROJECTS:



<u>EXPENSES</u>	<u>AMOUNT</u>
Drainage Project	\$650,000
Traffic sign replacement/additions	\$50,000
Pavement Maintenance Project	\$3,200,000
Fire Infrastructure	\$1,100,000
TOTAL	\$5,000,000
<u>REVENUES</u>	<u>AMOUNT</u>
Potential Fire Grants	\$750,000
County Drainage Grant	\$480,000
Capital Reserve	\$3,770,000
TOTAL	\$5,000,000

High Level Summary:



FUND:	AMOUNT
General Fund	\$6.88 MM
Capital Improvement Fund	\$5.00 MM

Note: Does not include pass through revenue and expenses such as WIFA loan, ALF transportation funds.